



# ARIZONA PUBLIC MEDIA®



### Community Advisory Board Zoom Meeting January 20, 2022





## Meeting Logistics

## Zoom Call

- Participants will be muted during the presentation to reduce distractions. Please mute yourself if you are not presenting or asking a question to minimize background noise.
- You are encouraged to click "Chat" at the bottom of the Zoom screen to pose a question to an individual or to everyone.
- Please "Raise Hand" via Zoom "Reactions" tab at bottom of screen to be recognized.
- Mary Paul will serve as our monitor and will un-mute until the discussion item.
- We will do our best to respond to your questions today or as soon as info is available.







Call to Order Steven Eddy, CAB Chair







## Welcome and Introductions

Guests: David Iaconis, CPA BeachFleischman PC

> Elena Lopez **AZPM Graphic Designer**

Tanya Gonzales AZPM HR Generalist



#### Steven Eddy, CAB Chair









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## Meet An AZPM Employee



## Elena Lopez AZPM Graphic Designer









## Review and Acceptance of Minutes

#### December 9, 2021 CAB Meeting

Per Robert's Rules of Order, A formal motion to approve minutes of a previously held meeting is usually not necessary; approval can be handled by unanimous consent.

The Chair should ask: "Are there any corrections to the minutes?" After all corrections have been offered, the Chair then asks: "Are there any further corrections?" If none are offered, then the Chair states: "There being no further corrections, the minutes stand approved as read [or as corrected]."









## Audit Committee Report

ARIZONA

PBS npr

### 2021 Audit Results

and

BeachFleischman

#### Paul Lindsey, Chair

#### The CAB Audit Committee met today with David Iaconis, CPA Senior Advisor and COO Consulting

#### Lydia Hunter, CPA

both representing BeachFleischman, PC AZPM's independent auditor, to review AZPM's FY2021 audited financial report.

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## Audit Committee Report

### **Audit Results**

- Unmodified opinion on the financial statements
- Unmodified opinion on the annual financial reports required by CPB
- No written internal control recommendations
- Upcoming pronouncements





## **Audit Results Summary**

							-	
Description	Assets and deferred outflows of resources	i	bilities and deferred inflows of resources	N	et position	venues and her support		Expenses
Pre-audit Balances	\$ 39,004,000	\$	8,178,000	\$	30,826,000	\$ 16,948,324	\$	10,649,324
Adjusting Journal Entries:								
Prepared by Client:								
Adjust indirect admin support	-		-		-	1,653,676		1,653,676
Reclassifying Journal Entries:								
Prepared by Auditor:								
Reclassify expendable					1,845,000			
net position					(1,845,000)			
Reclassify nonexpendable					4,134,000			
net position					(4,134,000)			
Total Adjustments	 -		-		-	1,653,676		1,653,676
Net Position Effect					-			
Audited Balances	\$ 39,004,000	\$	8,178,000	\$	30,826,000	\$ 18,602,000	\$	12,303,000

**Beach**Fleischman

## Audit Committee Report

# Q&A







Jack Gibson Chief Executive Officer







## Strategic Plan Pillars

- 1. Audience Development
- 2. Community Engagement
- 3. Financial Sustainability
- 4. Organizational Advancement
- 5. Technology & Innovation







### Television

% BBO by DMA



	SEATTLE-TACOMA			29.0
	GREENVLL			28.7
	RALEIGH			28.5
	GRAND RAPIDS			28.4
(	TUCSON (SIERRA			28.2
	AUSTIN			28.1
	SAN DIEGO			27.6
	ORLANDO			27.3
	SALT LAKE CITY			27.2
	ATLANTA			27.0
	DENVER			26.1
	OKLAHOMA CITY			26.0
	GREEN BAY			26.0
	SAN FRANCISCO			25.7
	SACRAMNTO			25.4
	DES MOINES			25.4
	PHOENIX			25.0
_	GREENSBORO			24.9
ר	COLUMBUS, OH			24.7
1	LOS ANGELES			24.5
•	DALLAS-FT			24.5
/ADS	PORTLAND, OR			24.4
, Only	CHARLOTTE			24.4
Only	HARTFORD &			24.1
	WASHINGTON,			23.8
				-

### Audience Development



#### 2021-22 Universe Estimates

NASHVILLE	23.7
LAS VEGAS	23.1
LOUISVILLE	22.1
CLEVELAND	22.0
MINNEAPOLIS	21.4
BOSTON	21.3
INDIANAPOLIS	21.0
KANSAS CITY	20.7
MILWAUKEE	20.5
PHILADELPHIA	20.0
NEW YORK	19.9
DETROIT	19.4
PROVIDENCE	19.2
ST. LOUIS	18.9
CINCINNATI	18.8
RICHMOND	18.5
NEW ORLEANS	18.3
BALTIMORE	17.8
HOUSTON	17.7
CHICAGO	17.5
DAYTON	17.1
BUFFALO	15.5
FT. MYERS-NAPLES	15.4
MIAMI-FT	14.3
WEST PALM	10.9

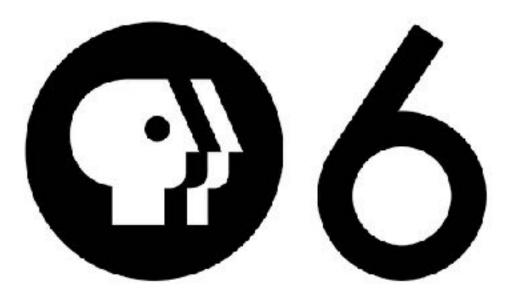








### Television Nov. 2021 vs. 2020



#### Full Week

Weekly Cume (Unduplicated Audience)

> Viewership (Gross Rating Points)

#### **Prime Time**

Weekly Cume (Unduplicated Audience)

Viewership

(Gross Rating Points)

### Audience Development

Gene Robinson Chief Operating Officer

2021	2020	% change
26	28	-7%
896	793	13%

2021	2020	% change	
16	16	N/C	ARIZONA PUBLIC MED
314	258	22%	PBS np





### **Original Podcast Production**



### Audience Development

#### Gavel to Gavel: The Arizona Legislature podcast

Between the gossip, scandals and posturing at the state Legislature are decisions that will impact the lives of every Arizonan. Each week, Arizona Public Media tunes out the noise and puts into context the issues that matter. radio.azpm.org

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### Audience Development **AZPM Passport Monthly Overview** December 2021 vs. 2022

Members

16,279 % change YoY Minutes Watched

1,963,028 102%



**Streams** 53,828 57,4%

Most Popular Shows Dec 2021 **PBS** NewsHour Broadchurch Land Girls Call the Midwife Grantchester NOVA All Creatures Great & Small Nature RFDS: Royal Flying Doctor Sv PUBLIC MEDIA. Downton Abbey PBS





Radio Fall 2021 vs. Fall 2020 Nielsen CDM Surveys



89.1 FM 1550 AM

	Listeners 50+	2021	2020	% change
SM	Weekly Cume (Unduplicated Audience)	60,300	97,900	-11.2
	TSL (Hr:Min) (Time Spent Listening)	7:00	7:45	-9.7
	Market Rank	1	2 (tie)	

	Listeners 12+	Year	Prev Year	% change
	Weekly Cume (Unduplicated Audience)	99,600	117,500	-15.2
nielsen	<b>TSL (Hr:Min)</b> (Time Spent Listening)	6:45	6:45	0
	Market Rank	3	2	

### Audience Development





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Radio Fall 2021 vs. Fall 2020 Nielsen CDM Survey

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90.5 FM	89.7 FM

Listeners 50+	2021	2020	% change
Weekly Cume (Unduplicated Audience)	30,400	25,000	21.6
<b>TSL (Hr:Min)</b> (Time Spent Listening)	6:00	7:30	-20
Market Rank	12	9	

	Listeners 12+	Year	Prev Year	% change
	Weekly Cume (Unduplicated Audience)	35,900	33,900	5.9
lsen	TSL (Hr:Min) (Time Spent Listening)	5:30	7:15	-24.1
	Market Rank	18	16	

### Audience Development

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#### 2020-2021 **REPORT TO THE** COMMUNITY

### Community Engagement

## AZPM Annual Report to the Community

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A student engages with PBS LearningMedia







## Community Engagement

AZPM Campus Food Pantry Thanks to CAB members who donated non-perishables.

Campus Clothing Bank accepts gently used professional wear to equip students for interviews.







### Management Report Community Engagement



School in the Time of COVID : Community Conversations COVID-19 has disrupted life for everyone, but the impact on our schools has been especially felt throughout the community. The ongoing pandemic has interrupted conventional learning and forced... www.facebook.com https://www.facebook.com/events/347605770516311/

January 26<sup>th</sup>, 6:30-7:15pm MST: Student Voices February 1<sup>st</sup>, 6:30-7:15pm MST: Educator Voices February 16<sup>th</sup>, 6:30-7:15pm MST: Community Expert Voices







Deb Dale FY'22 Winter Fundraising Campaign Chief Development Officer

Television: (PBS 6) Nov 27 - Dec 12 Radio (spots only): Classical 90.5 Dec 13-17 **NPR 89.1** Nov 15 - Dec 22

Campaign Goal: \$405,000 Actual: \$533,404

## Financial Sustainability







# Management Report Organizational Advancement

## Hybrid Work Modality

## Salary Compression Project

Kimberly Heath Chief Financial Officer









## Management Report Organizational Advancement

### **Open Positions**

#### **Content Production**

**Executive Producer** 

Series Producer, AZ Illustrated

Health/Medicine Producer

**Production Services** 

Sr. Videographer/Editor

#### Radio

Sr. Announcer\*

#### News

**News Director** 

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Senior News Reporter (2)

General Assignment Reporter

Border Reporter

Series Producer, Arizona 360

Producer/Host, Arizona 360

CAB members can help with recruitment by sharing AZPM's open positions on Linkedin, social media, and by word of mouth.

#### Development

ML Donor Research Coord

Sr Assoc Dir of Development

Major Gifts Officer\*

#### Underwriting

Account Executive\*

#### Marketing

Director, MarCom

Community Events Coord\*

Copy Writer\*

#### **Creative Services**

**On-Air Promotion Producer** 

**On-Air Fundraising Producer** 

\*Targeted 4Q FY22

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# ARIZONA PUBLIC MEDIA Diversity Report 2022

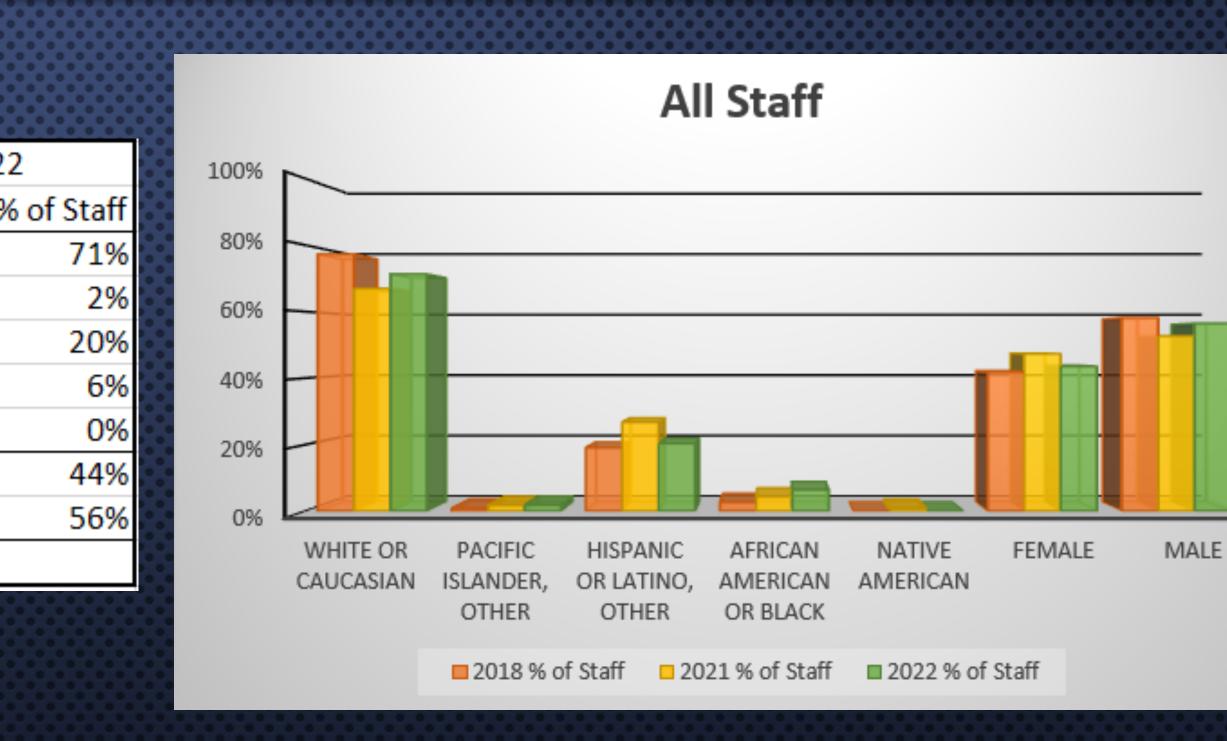
By Tanya Gonzales, HR Generalist



# ALL STAFF REVIEW

						0 0
	2018		2021		2022	
	# of Staff	% of Staff	# of Staff	% of Staff	# of Staff	%
White or Caucasian	85	77%	75	67%	77	
Pacific Islander, Other	1	1%	2	2%	2	
Hispanic or Latino, Other	21	19%	30	27%	22	
African American or Black	3	3%	5	4%	7	
Native American	0	0%	1	1%	0	
Female	46	42%	53	47%	47	
Male	64	58%	59	53%	61	
Total Staff	110		112		108	

 All Staff includes all full-time, part-time, ancillary, and student employees Efforts continue in increasing diversity for all staff Efforts continue to close gaps between genders 

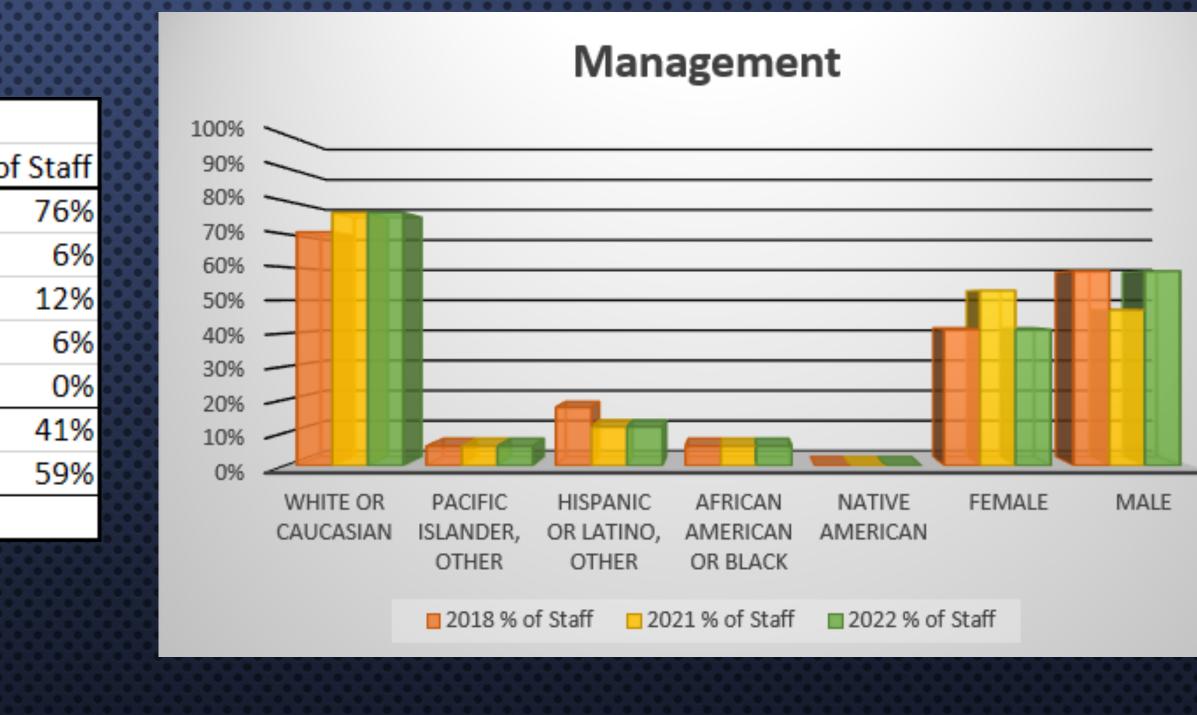




# MANAGEMENT REVIEW

	2018		2021		2022	
	# of Staff	% of Staff	# of Staff	% of Staff	# of Staff	% of
White or Caucasian	12	71%	13	76%	13	
Pacific Islander, Other	1	6%	1	6%	1	
Hispanic or Latino, Other	3	18%	2	12%	2	
African American or Black	1	6%	1	6%	1	
Native American	0	0%	0	0%	0	
Female	7	41%	9	53%	7	
Male	10	59%	8	47%	10	
Total Staff	17		17		17	

Efforts continue to close gaps between genders 

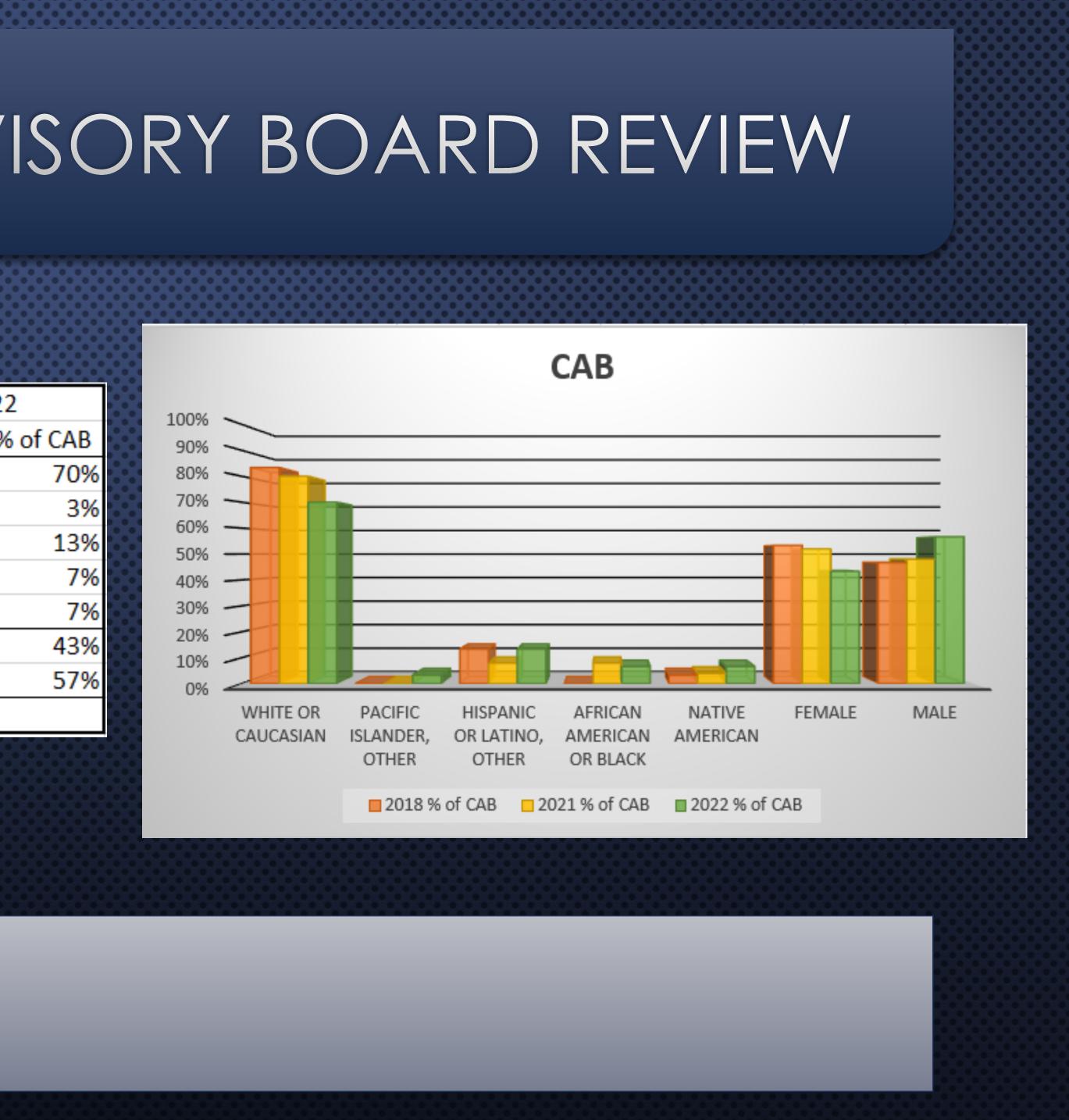




## COMMUNITY ADVISORY BOARD REVIEW

	2018		20	2022		
	# of CAB	% of CAB	# of CAB	% of CAB	# of CAB	%
White or Caucasian	25	83%	20	80%	21	
Pacific Islander, Other	0	0%	0	0%	1	
Hispanic or Latino, Other	4	13%	2	8%	4	
African American or Black	0	0%	2	8%	2	
Native American	1	3%	1	4%	2	
Female	16	53%	13	52%	13	
Male	14	47%	12	48%	17	
Total Staff	30		25		30	

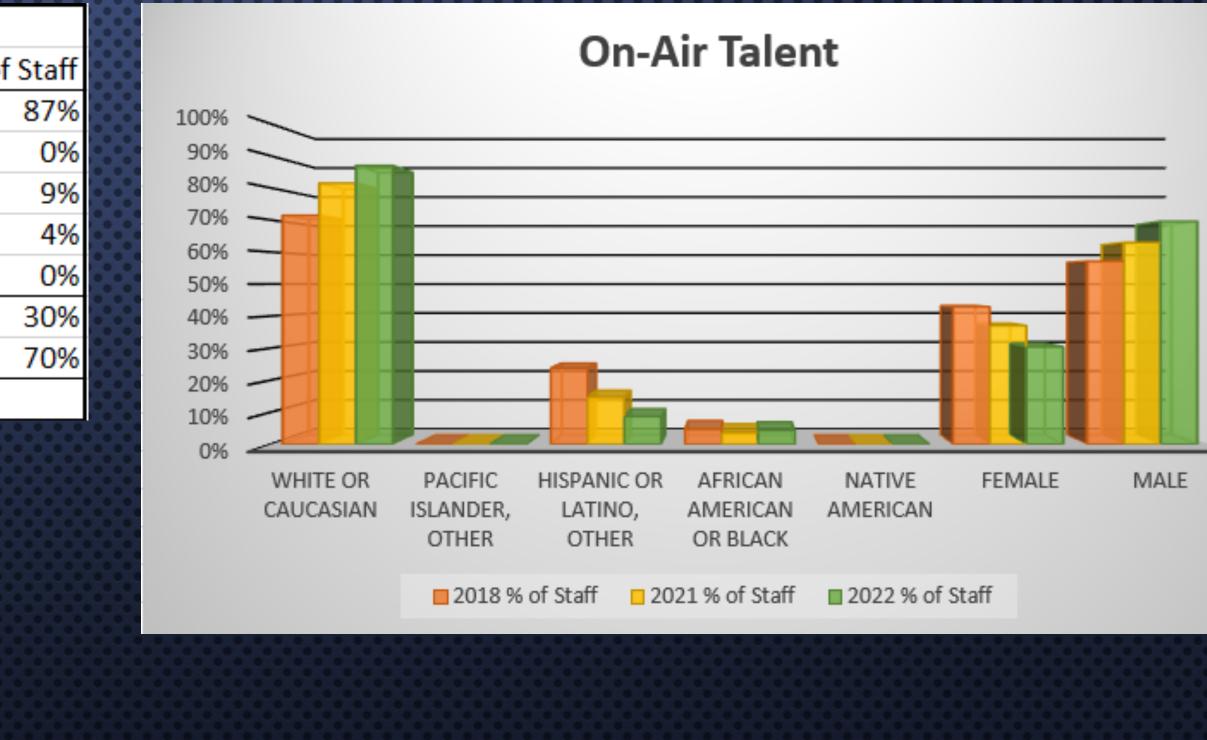
Increased diversity in CAB members



# ON-AIR TALENT

	2018		2021		2022	
	# of Staff	% of Staff	# of Staff	% of Staff	# of Staff	% of
White or Caucasian	15	71%	22	81%	20	
Pacific Islander, Other	0	0%	0	0%	0	
Hispanic or Latino, Other	5	24%	4	15%	2	
African American or Black	1	5%	1	4%	1	
Native American	0	0%	0	0%	0	
Female	9	43%	10	37%	7	
Male	12	57%	17	63%	16	
Total Staff	21		27		23	

 Vacant positions have impacted diversity, we continue to strive to bring diverse voices to our on-air talent.





## CHALLENGES & SUCCESSES

- The Great Resignation has impacted
   AZPM
- Diversity for On-Air Talent
- COVID
  - Hiring Freeze (FY20/21)
  - Broader competition for companies recruiting employees who want to be on permanent or on long-term remote-work agreements

- Shifting recruitment strategies to interview and on-board new employees virtually.
- Increased participation in virtual job fairs; Brazen, AZ Daily Star and Handshake
- Efforts to increase diversity all staff
- Efforts to close gaps between genders
- Continue to provide training opportunities to search committee members to be aware of bias opinions and how to provide opportunities to a wider range of candidates.





Mt. Bigelow Projects New Classical 90.5 Transmitter **PBS 6** TV Transmitter Repairs

### Technology & Innovation

Ian MacSpadden Chief Technology Officer









## Management Report

Mt. Bigelow Projects New *Classical 90.5* Transmitter **PBS 6** TV Transmitter Repairs

#### Tumamoc Hill Proposed Project

Socializing Tower Migration Concept with Key Stakeholders Propose increasing height of existing community tower by 70' • Move AZPM antennas to community tower and remove three towers from site • Will improve coverage for NPR 89.1 and PBS 6 (via KUAS Channel 27) • Will improve visual aesthetic of Tumamoc Hill • CAB support with members of the community would be helpful

#### Technology & Innovation

Ian MacSpadden Chief Technology Officer







## Management Report

Mt. Bigelow Projects New *Classical 90.5* Transmitter **PBS 6** TV Transmitter Repairs

Tumamoc Hill Proposed Project Socializing Tower Migration Concept with Key Stakeholders

- Propose increasing height of existing community tower by 70'
- Move AZPM antennas to community tower and remove three towers from site
- Will improve coverage for NPR 89.1 and PBS 6 (via KUAS Channel 27)
- Will improve visual esthetic of Tumamoc Hill
- CAB support with members of the community would be helpful

#### Virtual Reality Set Update

#### Technology & Innovation

Ian MacSpadden Chief Technology Officer







### Management Report

## Q&A







## New Facility Construction Project Update











 UA's Search Committee met with five potential contractors in mid-December

 A Design-Build contract awarded to DPR Construction partnered with the Smith Group/Phoenix, Swaim Associates/Tucson for Architecture.

 Appropriate community input will be sought during design phase. More to come...

 Contracting underway with UA PD&C

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# AZPM Capital Campaign Update

- Two Projects; One Campaign.
  - New Facility Completion Funding
  - NextGen TV Conversion Funding

#### Deb Dale, Chief Development Officer







#### Project Budget and Community Campaign Goal

Phase I - New Facility	Investment
Facility Construction and Soft Costs	\$40,800,000
Pre-Construction Planning and Development Costs	\$4,200,000
Production Equipment, Technology, and Broadcast Systems Integration	\$5,970 <b>,</b> 000
Facility Campaign Total	\$50,970,000
Phase II - New Technology	Investment
NextGen TV Conversion and Transmitter Replacements	\$6,330,000
Technology Campaign Total	\$6,330,000
Total Project	\$57,300,00
Current Facility Funding Commitments	Secured
AZPM Facility Capital Fund	\$24,000,000
Private Lead Giving	\$15,500,000
Secured to Date (77.5% of Facility; 69% of Total)	\$39,500,000
Community Campaign Balance	\$17,800,00

\* Funding sources include the AZPM Facility Capital Fund (\$24,000,000) and Lead Capital Gifts (\$15,500,000)

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\$17,800,000

#### Total Project: \$57.3M

Community Campaign: \$17.8M

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- Capital Campaign Study Interviews 14 Interviews Completed ► 3-4 Requests Pending
- Online Survey

  - Reminder email today
  - Sending to 10,700 General Audience today

#### Sent last week to 17,300 Members and 201 Major Donors







- Capital Campaign Next Steps **Campaign Committee** 
  - Requirements:
    - ► 1-2 Committee Meetings
    - 2-5 Personal Visits with AZPM Staff to Request Financial Support
    - Well-prepped and paired with Jack, Deb, or Enrique
    - Susan's Testimonial

Interested...?









#### Strategic Planning Update

- Draft Tactical Plan in Progress Meetings and an 18-month performance update (January 1, 2022-June 30, 2023) at the August 2023 CAB Meeting.
- Strategic Pillar Tri-Fold Produced and Sent Staff will provide periodic updates at CAB

#### Ron Carsten, SP Committee Chair







#### Discussion Item

NextGen TV Presentation & Discussion

Ian MacSpadden Chief Technology Officer







## IOT transmitter ecosystem



Two transmitter cabinets and four racks

Two AC to DC transformers



Coolant System







#### Maxiva<sup>™</sup> ULXTE with PowerSmart<sup>®</sup>Plus

#### We did it again.

GatesAir has once again shattered the expectations of what is possible with high-power, solid-state transmitters in terms of efficiency, power density, and performance.



High-efficiency Power Amplifiers, optimized for equal power levels with either ATSC 1.0, ATSC 3.0, DVB-T2, ISDB-T, and other OFDM modulations

Lighter power amplifier (PA) module - 1/3 of the weight of other products currently available

Simpler spares handling, easy one-person task

Separate, hot-swappable, compact power supply for each PA

Optimized higher performance Real-Time Adaptive Correction. Ensures maximum transmitter performance continuously, under varying operating conditions, without the need for manual adjustment

More services usually means higher expenses. Higher operating expenses challenge the bottom line. Maxiva UIXII transmitters with PowerSmart®Plus technology drive down total cost of ownership while allowing broadcasters to get the most out of their spectrum. Optimized designs that increase bandwidth while simplifying maintenance. Superior power density that maximizes TV coverage while reducing transmitter size. and weight. Unparalleled performance that enhances picture quality while lowering utility bills. GatesAir has once again shattered the expectations of what is possible with high-power, solid-state transmitters.

Solid State transmitter ecosystem

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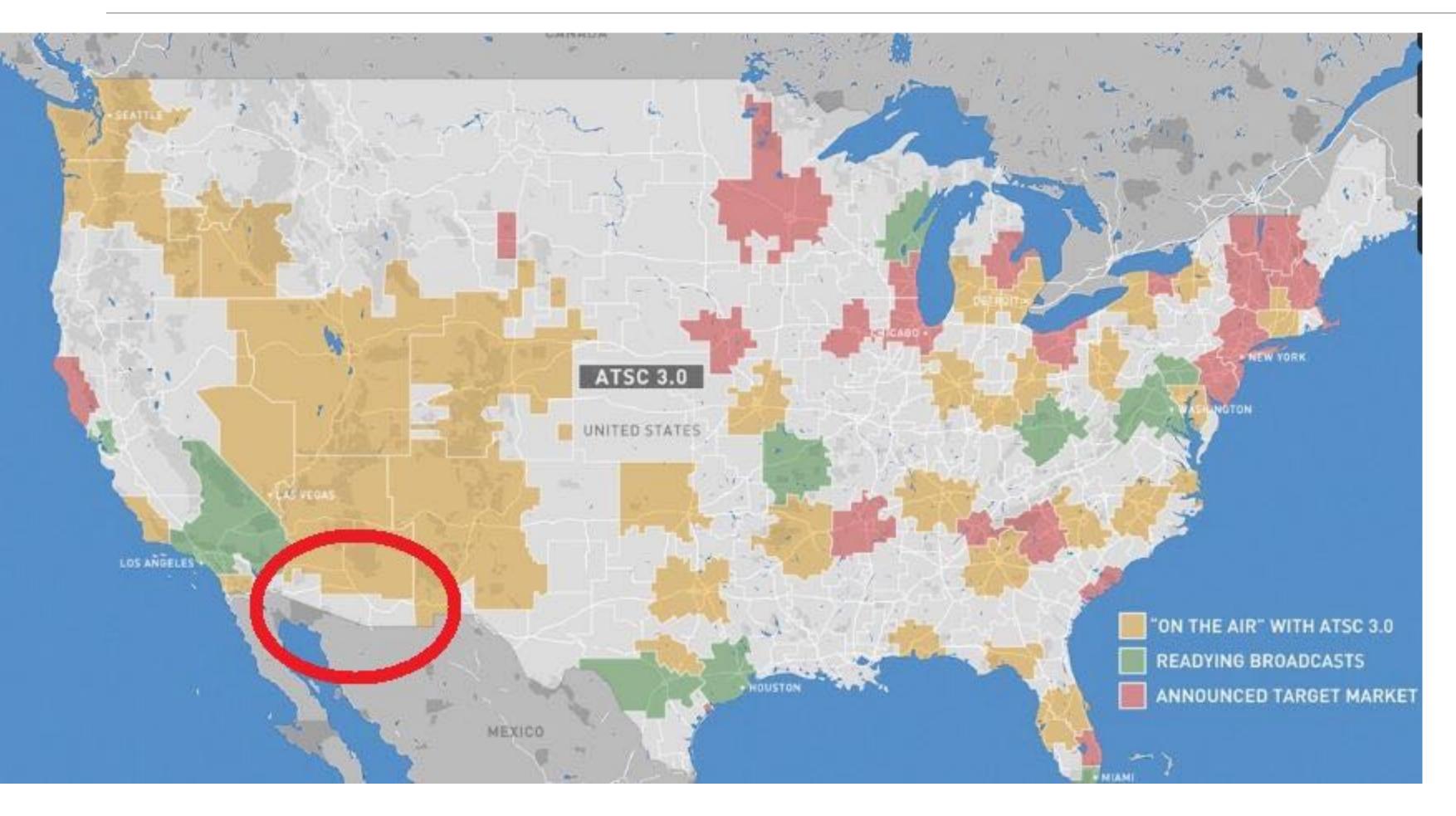


#### Fried 400VDC power cables









#### AZPM can help fill this need...

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### Considering a new TV set...

- Look for *nextgentver* logo on box
- Look for ATSC 1 & 3 tuner under specs
- BHPHOTO.COM (best)
- BestBuy and Amazon (be careful)
- Consider a dongle or home gateway







#### NextGenTV

## Q & A







### In Memoriam



Christopher Lee Helms December 24, 1939 - December 24, 2021 CAB Member 2007-16 Chair, 2013-14 Emerítus Member 2016-21







Other Business







## Other Business

- Other business from the floor...
- <u>Next CAB Meeting</u>: Thursday, March 17, 2022 via Zoom 12 noon-1:30p
- Meeting evaluations will be emailed to you via Survey Monkey

















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