# ARIZONA PUBLIC MEDIA®



A Community Service of the University of Arizona





# ARIZONA PUBLIC MEDIA®



### Community Advisory Board Meeting January 16, 2020





Call to Order







Welcome and Introductions





### Welcome and Introductions

#### **New CAB** Member: Lynn Nadel, Ph.D. Former Chair of the Faculty and Professor Emeritus of Psychology, University of Arizona

**Guests:** Brian Deevers Creative Services Manager

> Duncan Moon Interim News Director

Kim Ramey Human Resources Generalist











AZPM Winter Sizzle Reel











### Review and Acceptance of Minutes from the November 14, 2019 CAB Meeting

(see agenda pages 1-5)







Announcements







### Announcements



#### Andrea Kelly AZPM News Director

### John Hess AZPM Chief Operating Officer









### Announcements - Departures

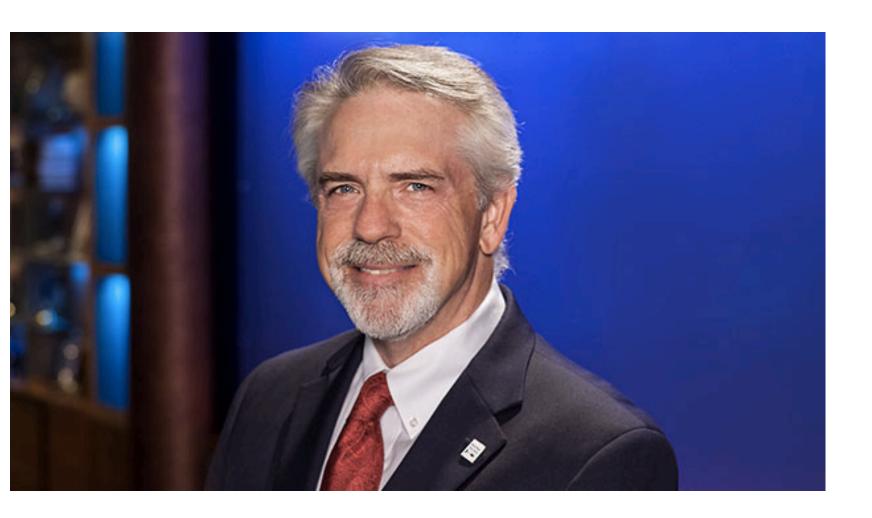


Andrea Kelly AZPM News Director

to UA Health Sciences as Director of Publications

### John Hess

AZPM Chief Operating Officer to WUWM/Milwaukee NPR as Director & General Manager





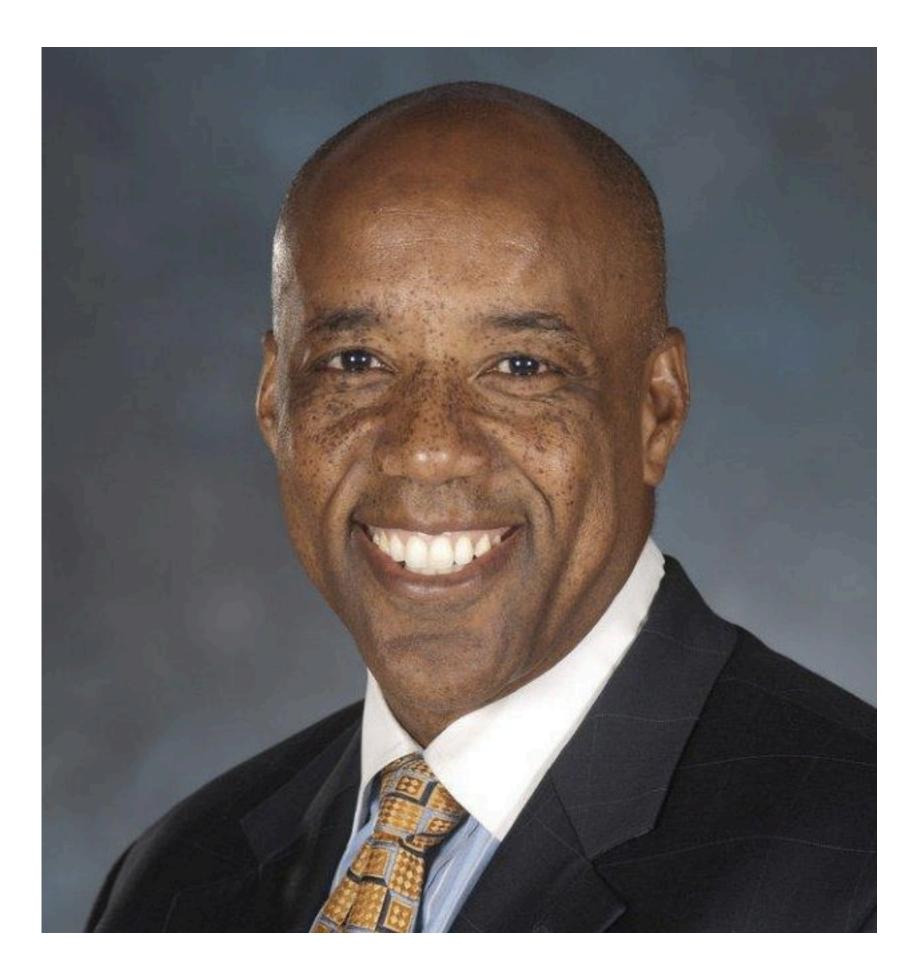


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### Announcements - Promotions



### Gene Robinson Chief Operating Officer







### Announcements - Promotions



### Brian Deevers Creative Services Manager

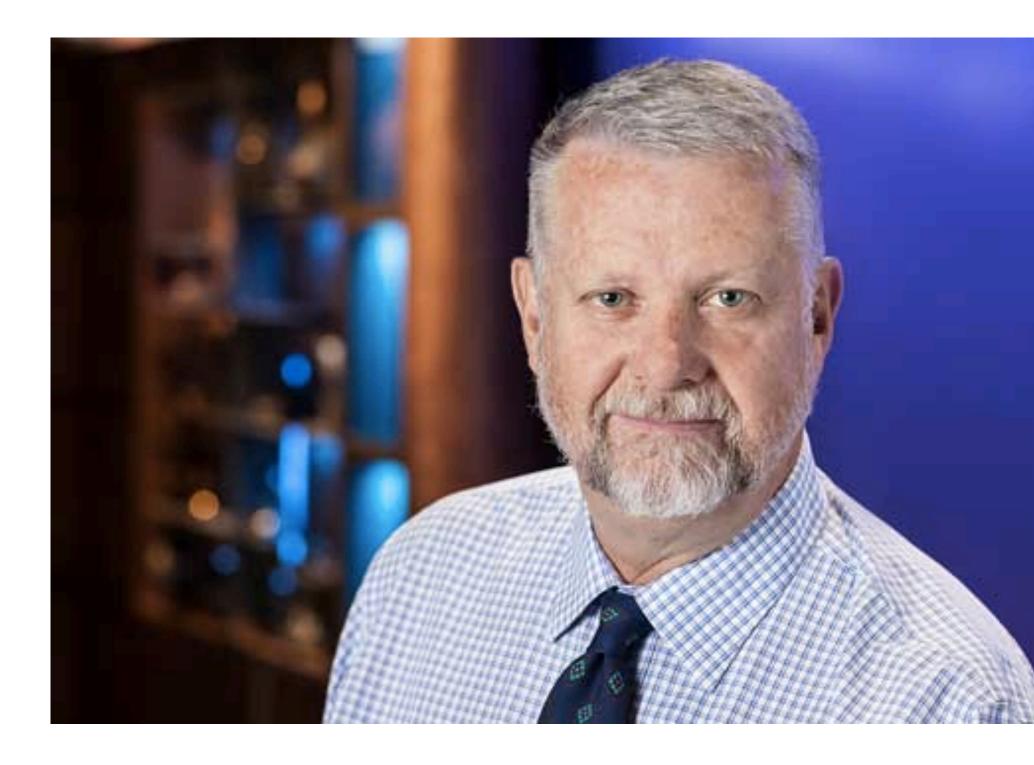
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### **Announcements - Interim Promotion**



### Duncan Moon Interim News Director

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### Announcements

### Jill Perrella Chair, Governance Committee

#### Promoted to Partner at Snell & Wilmer Committed to being your perfect fit.™



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### Announcements

#### Magdalena Verdugo Appointed CEO of the YWCA



















#### Television November 2019 vs. 2018



Full Week	Nov. 2019	Nov. 2018	% change
Weekly Cume	29%	32%	-9%
Viewership (GRPs)	900.11	983.51	-8%%

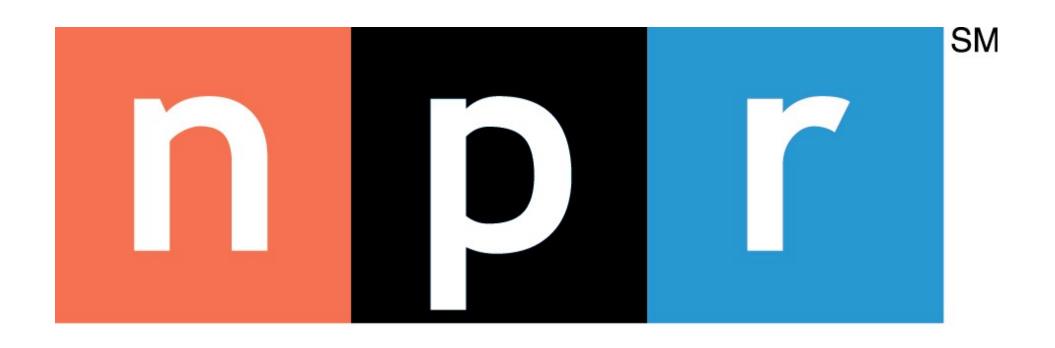
	Prime Time	Nov. 2019	Nov. 2018	% change	
nielsen	Weekly Cume	15%	18%	-17%	<b>ARIZON</b> PUBLIC MEDI
	Viewership (GRPs)	299.52	316.38	-5%	

#### Audience Development









## 89.1 FM 1550 AM

100% News & Information



#### **ARIZONA PUBLIC MEDIA** Jazz 24 hours a day

ARIZONA PUBLIC MEDIA®









# NOW ALL DAY. EVERYDAY.

#### 89.1 FM 1550 AM



#### Radio Fall 2019 vs. 2018

n		SM

#### 89.1 FM 1550 AM

Listeners 50+	2019	2018	% change
Weekly Cume	67,500	59,400	13.6%
TSL (Hr:Min)	6:30	9:15	-29.7%
Market Rank	4	2	

	Listeners 12+	2019	2018	% change	
	Weekly Cume	104,300	103,700	0.6%	ARIZON
nielsen	TSL (Hr:Min)	6:15	5:45	-7.4%	PUBLIC MEI
	Market Rank	5 (tie)	4		

#### Audience Development







Radio Fall 2019 vs. 2018

*Classical* 90.5 FM 89.7 FM

Listeners 50+	2019	2018	% change
Weekly Cume	25,200	33,600	-25%
TSL (Hr:Min)	7:30	5:15	42.9%
Market Rank	10	8	

	Listeners 12+	2019	2018	% change	
lsen	Weekly Cume	38,400	48,800	-21.3%	Arizon
	TSL (Hr:Min)	6:30	4:45	36.8%	PUBLIC MED
	Market Rank	15	16		PBS np

#### Audience Development









#### **AZPM Passport 2019 Overview** January-December 2019 vs. 2018

Members

Minutes Watched

12,286 12.9% YoY

8,925,695 80.3% YoY



#### Audience Development

Streams

256,652 52.4% YoY

Most Popular Shows

**PBS Newshour** 

**Country Music** 

Downton Abbey

Victoria

Endeavour

Grantchester

Unforgotten













Preview Screenings: Tucson - Tucson J, Tuesday, Jan. 7th Green Valley - CPAC, Saturday, Jan. 11th

Community Engagement

#### MASTERPIECE "Sanditon" Airing Sundays @ 9pm

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# ROGERS' NEIGHBORHOOD®

MISTER



#### **NOVEMBER 12 – 22**

The Mister Rogers' Neighborhood Sweater Drive carries on Fred Rogers' giving spirit by helping children and their families share clothing with those who need it. Sweaters, sweatshirts, hoodies, and jackets, can be new or clean and gently-worn. Both adult and children's outerwear and sneakers are welcome.

Clothing from the drive will be used to help fill the TUSD Clothing Banks with family clothing appropriate for milder Arizona winters.

Drop off the following items at any Shaffer Dry Cleaning & Laundry location from November 12 -22:

- Children and adult sweaters, jackets, sweatshirts, and hoodies
- Sneakers Kids size 1 through adult 13



DRVE





**TUCSON UNIFIED** SCHOOL DISTRICT

#### Community Engagement

• Nearly 700 sweaters, jackets, sweatshirts, hoodies and sneakers for children and adults were collected and donated to TUSD clothing banks.











### Community Engagement

- Live Community Forum • Friday, Jan. 10th • UA Student Union
- 500 Attended • AZPM Provided Live Webcast • Available online at: https://media.azpm.org/master/doc/ua



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	Location	Program	Date
	Student Union Ballroom	MAP/SALC Artificial Intellegence Event	Jan 10
	Stevie Eller Dance Theater	Community Interactive: Arizona Addicted	Jan 23
	TBD	Screening: NOVA's Polar Extremes	TBD
	Pascua Yaqui Pueblo Park	Pascua Yaqui Festival of the Arts	Feb 1
	Tucson Children's Museum	Family Sci Fest	Feb 15
	Richey Resource Center	Library Night Out: Keep Talking	Feb 19
	UA Student Union Ballroom	TFOB "Author's Table Dinner"	Mar 13
	UA Mall+	Tucson Festival of Books	Mar 14-15
	TBD	Major Donor Dinner with Scott Simon	Mar. 14
	Gibson Residence	Major Donor Cocktail Party/Book Signing w/Scott Simon	Mar. 14
	Hildebrand/Burd Residence	Regents' Professors Event	TBD
ARIZO	Loft Cinema	Doggy Shorts	Apr. 4
PUBLIC MI	TBD	Volunteer Appreciation Event (input needed)	TBD
PBS N	UA Student Union	Marconi Awards Luncheon	TBD
	Centennial Hall	Celtic Women Celebration Concert	Apr 30
azpm.org	*tentative		

#### Community Engagement







### Sustainability and Accountability



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2Q FY2020 (Jul 1-Dec 31	Budget	Actual	%diff
Auxiliary Services	\$528,153	\$596,586	12.96%
Development			
Bequest	\$132,930	\$247,076	85.87%
Capital Gifts	\$150,000	\$13,000	-91.3%
Major Gifts	\$620,960	\$665,063	7.10%
Program Gifts	\$32,000	\$159,045	397%
Membership	\$2,204,845	\$2,282,598	3.53%
Underwriting	\$721,917	\$815,861	13.01%
Revenue Total	\$4,977,190	\$5,335,162	7.19%
Expense Total	\$6,169,228	\$5,203,083	15.66% FTB

### Sustainability and Accountability











### Changes to Radio Pledge

#### Planned Changes:

- Separated from TV campaign: intended to lead into the TV drive • Friday 12/6 - Friday 12/13; rescheduled to accommodate hearings • Staff hosted in 3 x 4 hr. week-daily shifts (2 on weekend) • Two guests from the community in 2 hr. shifts

#### Goals:

- Increase financial performance
- Improve quality of messaging
- Involve community in challenge grant making to encourage listener support
- Increase efficiency to avoid adding campaign days

### Sustainability and Accountability









### Changes to Radio Pledge

#### Results of Nov-Dec 2019:

- On-air goals met with 2 days interrupted by impeachment hearings
- Total Dollars \$529,405; (+30% vs. 2018)
- Total Pledges: 3,154 (+10% vs. 2018)
- Average Gift: \$168 (+18% vs. 2018)

#### Pledge Categories:

40% New 37% Renewal 23% Additional Gift

### Sustainability and Accountability







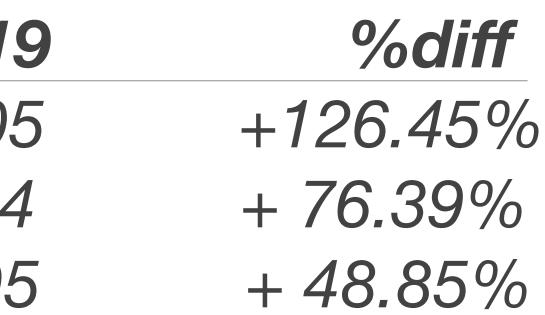




Changes to December Radio Pledge

#### 10 Year Campaign Trend: 2009 2019 \$233,780 \$529,405 Dollars # Gifts 1,788 3,154 \$131 \$195 Ave Gift \$

# Sustainability and Accountability















Headcount: 130 (FY'20) Professional Staff: 104 Students: 26 Volunteers: 211 \*part time position *#new position* 

**Open Positions** Chief Development Officer (2Q)# On-Air Promotion Producer (2Q)# Producer, The Buzz/Arizona Spotlight (2Q)# Senior Border Producer/Reporter (2Q) Senior Radio Announcer: NPR 89.1 (2Q)# Senior Videographer (2Q)

News Director (4Q) Chief Technology Officer (4Q)#

#### Sustainability and Accountability

Accountant (3Q) Marketing & Communications Manager (3Q)# A/V Technician/Videographer/Editor (3Q) Sr. Graphic Artist Graphic Artist Mental Health Producer/Reporter











#### **Cochise County CAB**

- Seeking nominations for prospective CAB members from Cochise County
- Meet 2x/year
- •Objectives: to build visibility & support for AZPM
- Working with Governance and ExecComm to establish how this new CAB would integrate with Tucson CAB
- Your thoughts and input are welcome

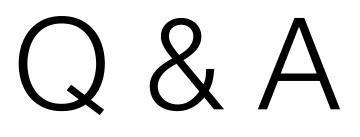
#### Sustainability and Accountability



















Committee Reports Summary









(see meeting packet pages 7-16)

Executive Committee met December 10 November meeting evaluation, discussion topics, emeritus nomination

Marketing & Brand Mgmt met January 8

- Purpose, Mission, Vision, Values statements
- Community Engagement met January 8
  - Committee restructuring process, community outreach, resources

Audit Committee met today

Reviewed FY19 audited financial statement

#### Hope Reed, CAB Secretary













Committee Mini-Meeting within CAB Mtg

- Suggested as a way to give CAB a sense, via observation, of how various committees operate.
- Committee chairs would work with ExecComm to produce an abbreviated meeting related to their respective charge.

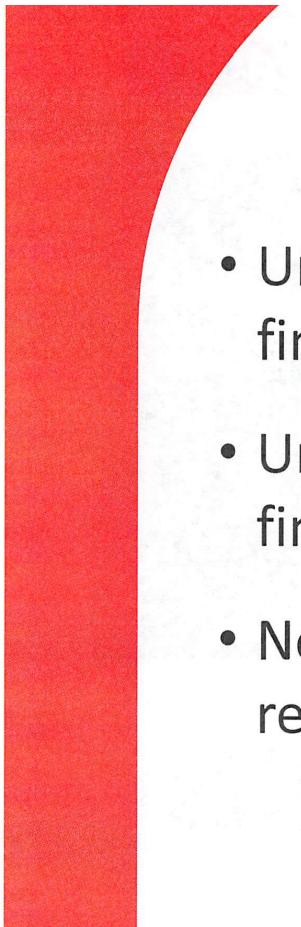








#### Audit Committee Meeting



#### **Audit Results**

- Unmodified opinion on the financial statements
- Unmodified opinion on the annual financial reports required by CPB
- No internal control recommendations

#### Paul Lindsey, Chair











	2017	2018	2019
Revenues and support:			
Operating revenues	\$ 972,000	\$ 1,165,000	\$ 1,188,000
Nonoperating revenues:			
UA	3,190,000	2,719,000	2,884,000
CPB	1,614,000	1,515,000	1,590,000
Subscription and Membership	3,549,000	3,708,000	3,740,000
Business and Underwriting	1,313,000	1,467,000	1,638,000
Contributions and Grants	2,697,000	2,240,000	4,910,000
Other	<u>696,000</u>	706,000	532,000
Total revenues, support and nonoperating revenues	<u>14,031,000</u>	<u>13,520,000</u>	<u>16,482,000</u>
Operating expenses:			
Program	8,257,000	7,782,000	7,909,000
Management and general	1,164,000	982,000	990,000
Fundraising	<u>2,549,000</u>	<u>2,332,000</u>	<u>2,322,000</u>
Total operating expenses	<u>11,970,000</u>	<u>11,096,000</u>	<u>11,221,000</u>
Increase in net position	<u>\$ 2,061,000</u>	<u>\$ 2,424,000</u>	<u>\$    5,261,000</u>
Program % of expenses	<u>69%</u>	<u>70%</u>	<u>70%</u>

## Dave laconis, Auditor



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Audit Committee Meeting: Executive Summary Committee met with external auditors from BeachFleischman, PC. FY19 audit results:

- Unmodified opinion on financial statements
- Unmodified opinion on CPB annual financial reports
- No internal control recommendations

Total FY19 revenues, support & non-operating revenues: \$16,482,000

Total FY19 operating expenses:

Increase in FY19 net position:

- - \$11,221,000

\$ 5,261,000

















#### **Content Focus Topics** Next focused content "vertical"



#### Gene Robinson, COO

- 12 weeks of on-air and online coverage
- Community Interactive January 23rd

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#### Update on CAB Member Hosted Events

#### Enrique Aldana, Director of Development









#### Strategic Planning Retreat Planning Committee will meet January 27

Ted Borek Judith Brown Ron Carsten Stephen Golden Ken Kay Anne Maley Harry Paxton Nancy Sharkey









### Strategic Planning Retreat

- Tentatively scheduled for March at CFSA
- Refine Purpose, Mission, Vision, Values Statements
- Directions for 2020-25 Strategic Plan Operational July 1
- Potential capital campaign
  - New Facility
  - ATSC 3.0 Transition
  - AZPM Program Trust Fund









## To the Manor Born Travel Excursion



- 6-day private guided tour to sites featured on PBS and MASTERPIECE literary classics
- Highlights include Windsor Castle, Highclere Castle, Agatha Christie's home in Devon, Port Isaac (Portwenn), Cornwall, Hampton Court Palace, Bath, and more...
- Will be offered to AZPM major donors with an advance offer made to CAB members ending today
- Luxury accommodations, fine dining, private motor coach transportation
- June 22-28, 2020

#### Jack Gibson

More info provided in brochure







New Business







#### New Business

### Meet an AZPM Employee







### Meet an AZPM Employee





#### Duncan Moon Interim News Director







### **Emeritus Member Nomination**







#### **Emeritus Member Nomination** Susan Tarrence, CAB Chair

#### Jennifer Casteix Nominee

CAB Member 2010-19 CAB Secretary 2015-18 Chair, Community Engagement *Committee 2011-18* 













#### Arizona PUBLIC MEDIA®







#### Staff Full & Part-Time

	2018 2020			
	#	%	#	%
White/Caucasian	85	77%	75	65%
Pacific Islander, Other	1	1%	1	1%
Hispanic, Latino, Other	21	19%	33	28%
African Amer/Black	3	3%	7	6%
Native American	0	0%	0	0%
Female	46	42%	55	47%
Male	64	58%	61	53%
Total Staff	110		116	

#### Kim Ramey, HR Generalist









#### Management Staff

3				
	2018 2020			
	#	%	#	%
White/Caucasian	12	71%	12	67%
Pacific Islander, Other	1	6%	1	6%
Hispanic, Latino, Other	3	18%	3	17%
African Amer/Black	1	6%	3	17%
Native American	0	0%	0	0%
Female	7	41%	8	44%
Male	10	59%	10	56%
Total Staff	17		18	

#### Kim Ramey, HR Generalist









CAB				
	2018		2020	
	#	%	#	%
White/Caucasian	25	83%	24	80%
Pacific Islander, Other	0	0%	0	0%
Hispanic, Latino, Other	4	13%	5	17%
African Amer/Black	0	0%	1	3%
Native American	1	3%	0	0%
Female	16	53%	14	47%
Male	14	47%	16	53%
Total CAB	30		30	

#### Kim Ramey, HR Generalist









#### Challenges/Successes

- Shift in how candidates discover jobs
  - Rise in social media in talent recruitment
- Participation in job fairs, in-person and virtual, and local school partnerships
- Diversity in student employees indicates greater opportunity for future diversity recruitment

#### Kim Ramey, HR Generalist









#### **Recruitment Resources**

Alliance for Women in Media*	indeed.c	
<u>ArizonaDiversity.com</u> *	Jobertisi	
Arizona Job Bank	jobing.co	
AZPM Website	LinkedIn	
CareerBuilder	Personal	
Corporation for Public Broadcasting	other)	
<u>current.org</u>	Project Ir	
<u>diversity.com</u> *	Tucson I	
HigherEdJobs.com	Universit	

#### Kim Ramey, HR Generalist



- sing Job Fair
- <u>:0m</u>
- I Referral\* (UA Employee/
- Insight
- Indian Center\*
- ity of Arizona
- \* targeted for diversity









### Discussion Item







### Discussion Item

### Radio Spot News vs. Features

- Need for Local News?
- Competitive Landscape
- Online access to news
- Longer in-depth news features
- Limited staff and resources influence thinking

#### Jack Gibson, Duncan Moon







Other Business





### Other Business

- Other business from the floor
- <u>Next CAB Meeting</u>: Thursday, March 19th @ CFSA 11:45a lunch buffet; 12 noon-1:30p agenda
- <u>Strategic Planning Committee Retreat</u>: Committee Retreat: Monday, January 27th @ AZPM

Full CAB Retreat: TBD, March/April 2020 @ CFSA

- Meeting evaluations will be emailed to you via Survey Monkey.
- Please take only first section of agenda book and folder. All other binder materials are online: <u>http://about.azpm.org/cab.news</u>













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 PLUS
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