ARIZONA PUBLIC MEDIA®





COMMUNITY ADVISORY BOARD

March 20, 2014

Call to Order





Welcome and Introductions



Welcome and Introductions

AZPM Staff:

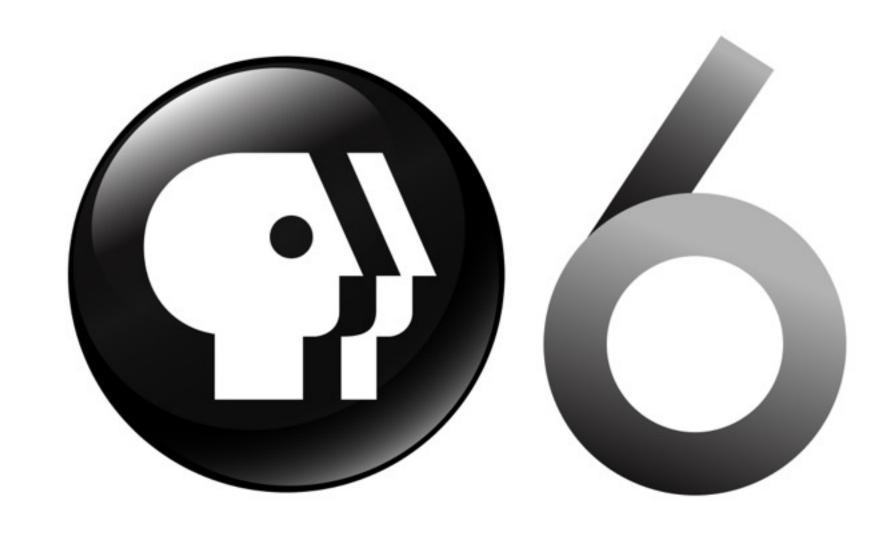
Tom Kleespie, AZPM Senior Producer Laura Caywood Barker, Administrative Assistant





Television

Audience and Content Development



Nielsen Media - February Sweeps

Ended 3/5

First data due: Sunday

Full report at May CAB Mtg.



Radio

Audience and Content Development



89.1 FM 1550 AM

Classical 90.5 FM 89.7 FM Nielsen/Arbitron - Winter Survey

Ends 3/26

First data due: mid-April

Full report at May CAB Mtg.



Online

Audience and Content Development

February 2014 azpm.org analytics:

- Unique visitors 66,979 (+24.5%) 2013=49,888
- Page Views 170,242 (8.2%) 2013=156,343
- Time on site 1:32 (was 1:42 in 2/13)
- Average visits/day 2,861 (+13.4%) 2013=2,478
- Twitter followers 6,000 (+27.5%) 2013=4350









Original Production

Audience and Content Development

Local productions will be covered under New Business - discussion topic



Premiered: February 25th 8:00 p.m. on PBS 6/Tucson

Scheduled: May 23rd 8:00 p.m. on KAET 8/Phoenix

Tom Kleespie, Producer/Director





Audience and Content Development



Tom Kleespie

Senior Producer, Special Projects



Budget: YTD

Financial Responsibility and Sustainability

	Revenue	Expenses	Variance
Actual YTD	\$6.89M	\$7.14M	-\$250K
Budget	\$6.42M	\$8.21M	-\$1.79M
%diff	+7.32%	-13.03%	+86.03%



All-Staff Meetings

Developing Our People and Our Culture

Surveyed staff last week after one year of monthly All-Staff Meetings. Results are provided on pages 1-3.

Monthly All-Staff Meeting Objectives:

- Improve staff communications by meeting regularly.
- Recognize staff achievements.
- Create formal/informal opportunities to meet colleagues.
- Improve internal culture at AZPM.



Strategic Partnerships Centered on Original Content Production

Community Interactive: The Working Poor - Feb. 12th

- 606 attendees; 210 evaluations (results provided on page 4)
- More than 14 articles; "long tail" by AZPM reporting staff.

Level One Trauma Preview Screening - Feb. 19th

- 175 attendees at DuVal Auditorium for screening w/Dr. Rhee
- Similar event at PHX campus 5/19; KAET airing 5/23

Sid the Science Kid at the Fox - Feb. 27th

- Meet and greet with cast; Diamond Children's visit day before
- Media sponsorship w/Fox; PBS Kids activity table in lobby.



MCR HVAC

Developing the Best Use of Technology

Meeting tomorrow with UA Facilities to discuss alternatives.

Radio Renovation

- Timetable informed by HVAC
- Create disaster recovery radio control rooms at Harvill.

89.7FM Translator

- Engineering completed.
- Authorization to FCC this week: 50w to 250w.

TV MCR Upgrades

New encoding equipment; consultation on best practices.



Q&A



Consent Agenda

(pages 5-13 of agenda)





Addition of New Staff

- Mark and Julie
- Able to cast a wider net of calls / visits
- Additional research completed on prospects
- Able to analyze YOY data to make appropriate decisions

Behind the Scenes Tours

- Osher Lifelong Learning Institute (OLLI)
- Philanthropic Education Organization (PEO)
- SaddleBrook HOA
- UA Gift Center

Working closely with Membership to host screenings to strengthen community engagement opportunities.

Development



End of Year Appeals

Development

- Researching the success of other non-profit EOCY campaigns.
- What's working, what's not; ROI.

PBS – Building Capacity Campaign

- Working with PBS to develop a multi-tiered strategy on developing Planned Gifts.
- Creating a current baseline and the end goal
- Mailers, TV and Radio Spots, Online marketing

Community Advisory Board engagement

- Attendance at gatherings and events
- Thank you calls from board members have been well received
- Would like to continue this exercise
- Thank you for your support!



Revenue:

Financial Information Committee

- Essentially on budget
- CPB support timing typically hits 3rd quarter

Expenses:

 Positive movement on the hiring front; closing the gap and investing in personnel to drive growth

Overall Takeaways:

- Historically there is a ramp to our budget; don't start to balance out until the 3rd quarter.
- Organization is in a solid position to pursue long-term goals like local content and original productions.



Committee Meeting

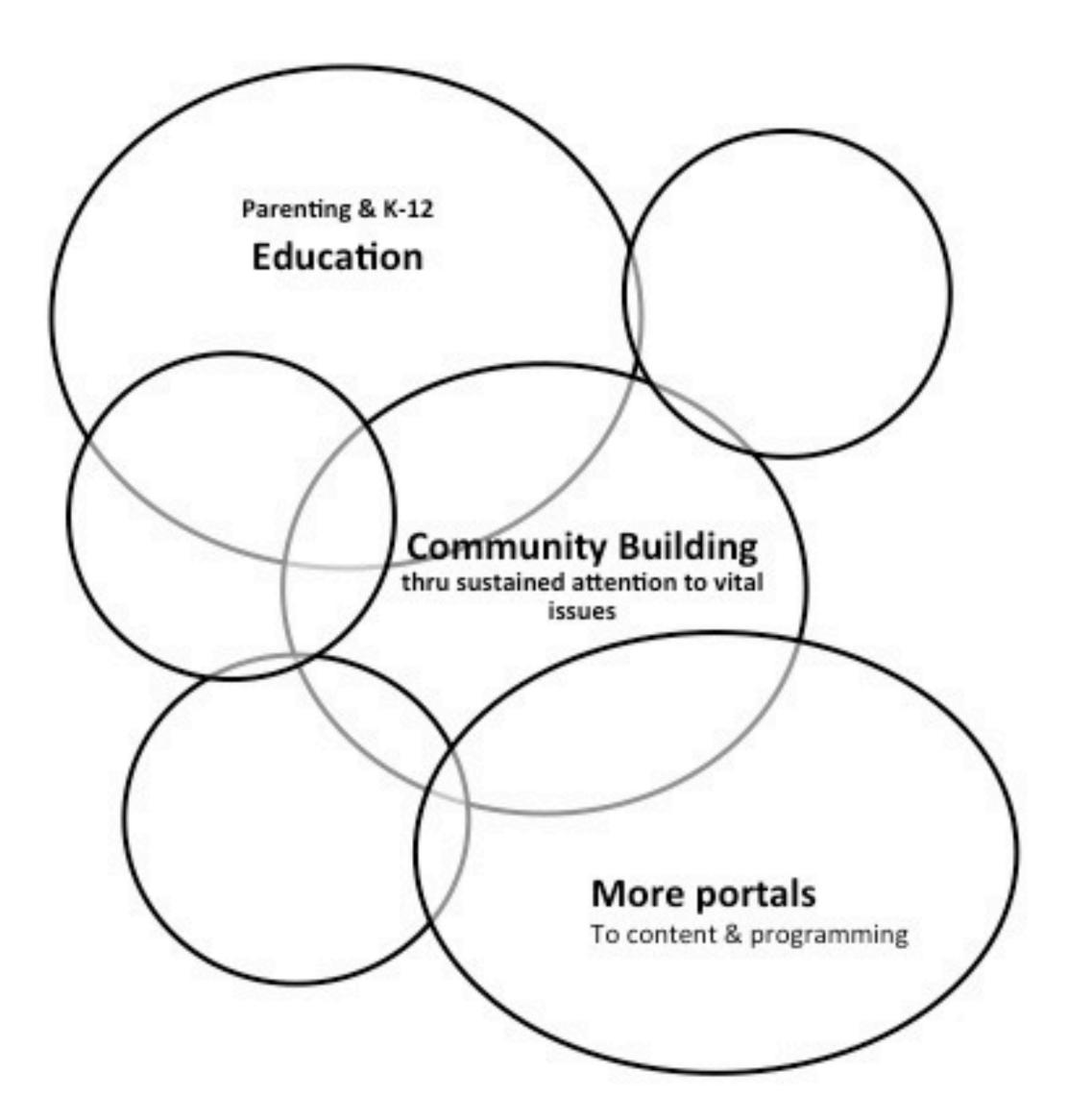
Governance & Planning

- Two open seats to be filled: Pamela Doherty/Michael Dunne
- Need to identify CAB buddies for new members. Volunteers appreciated.
- Proposal to suspend term of CAB Chair. Service time as Chair would not count against term limit. Provides opportunity for potential leaders to become more familiar with AZPM and CAB before they step into leadership role. <motion required>
- New members to sign up for a committee (see Appendix)



UNMET COMMUNITY **NEEDS**

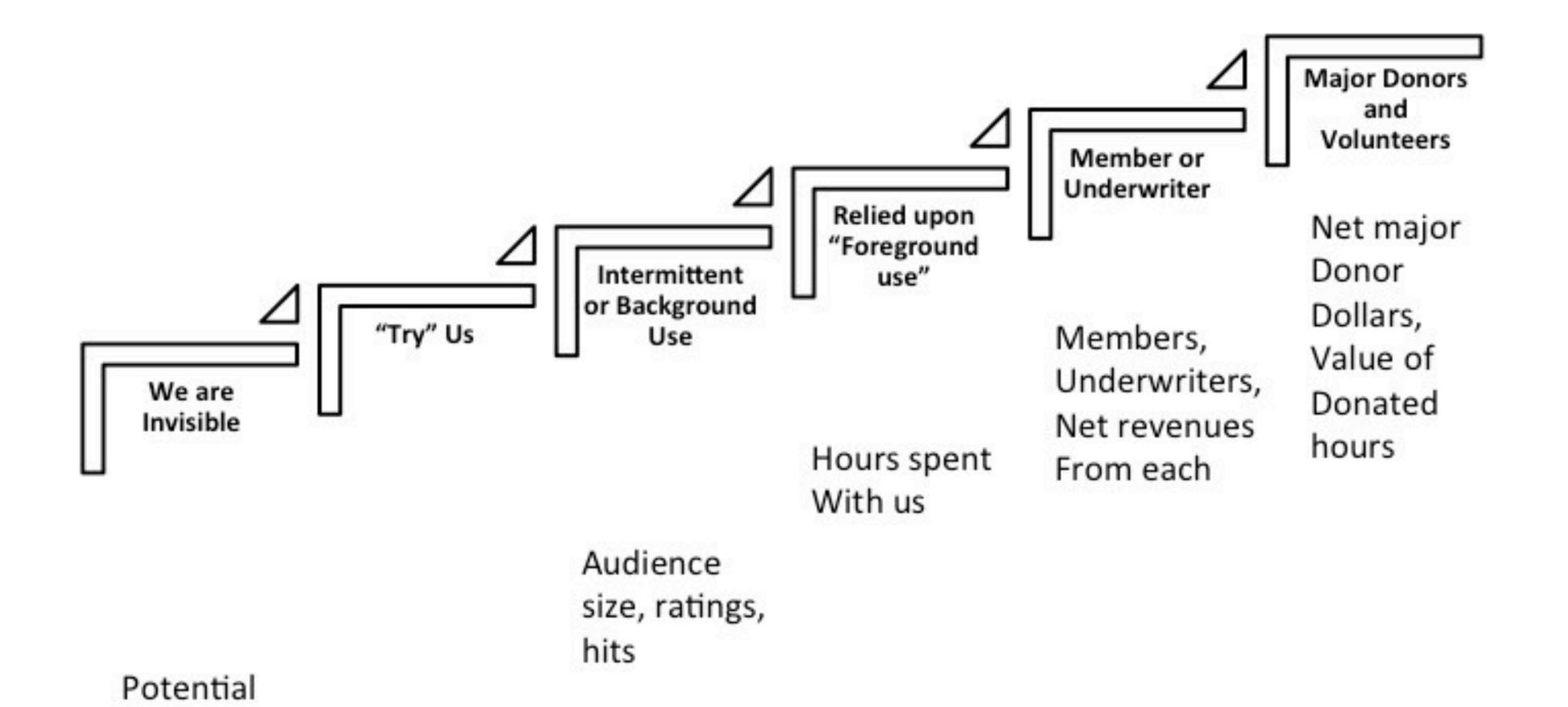
From CAB Retreat





COMMUNITY ADVISORY BOARD

Focus on ENGAGEMENT

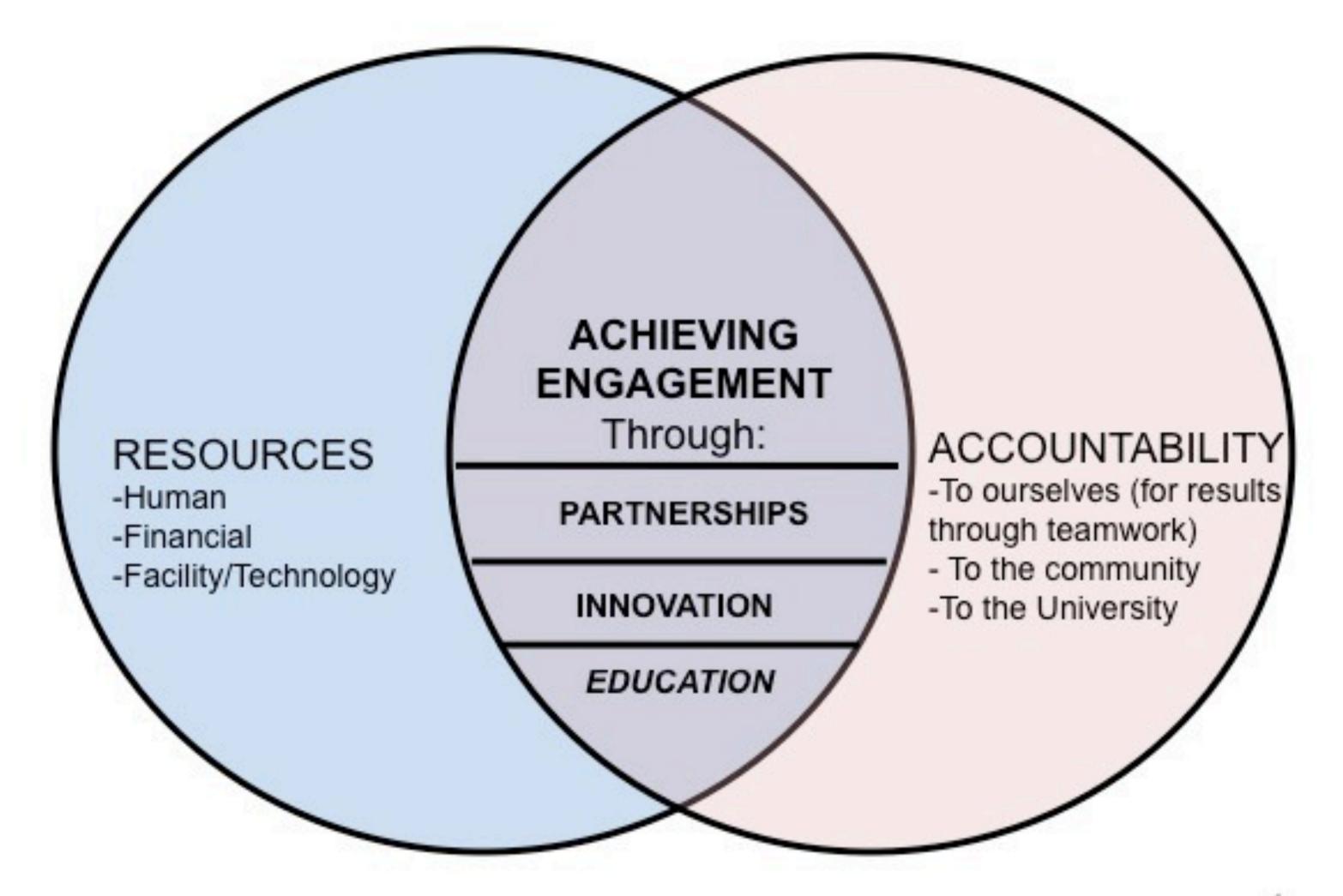




Audience

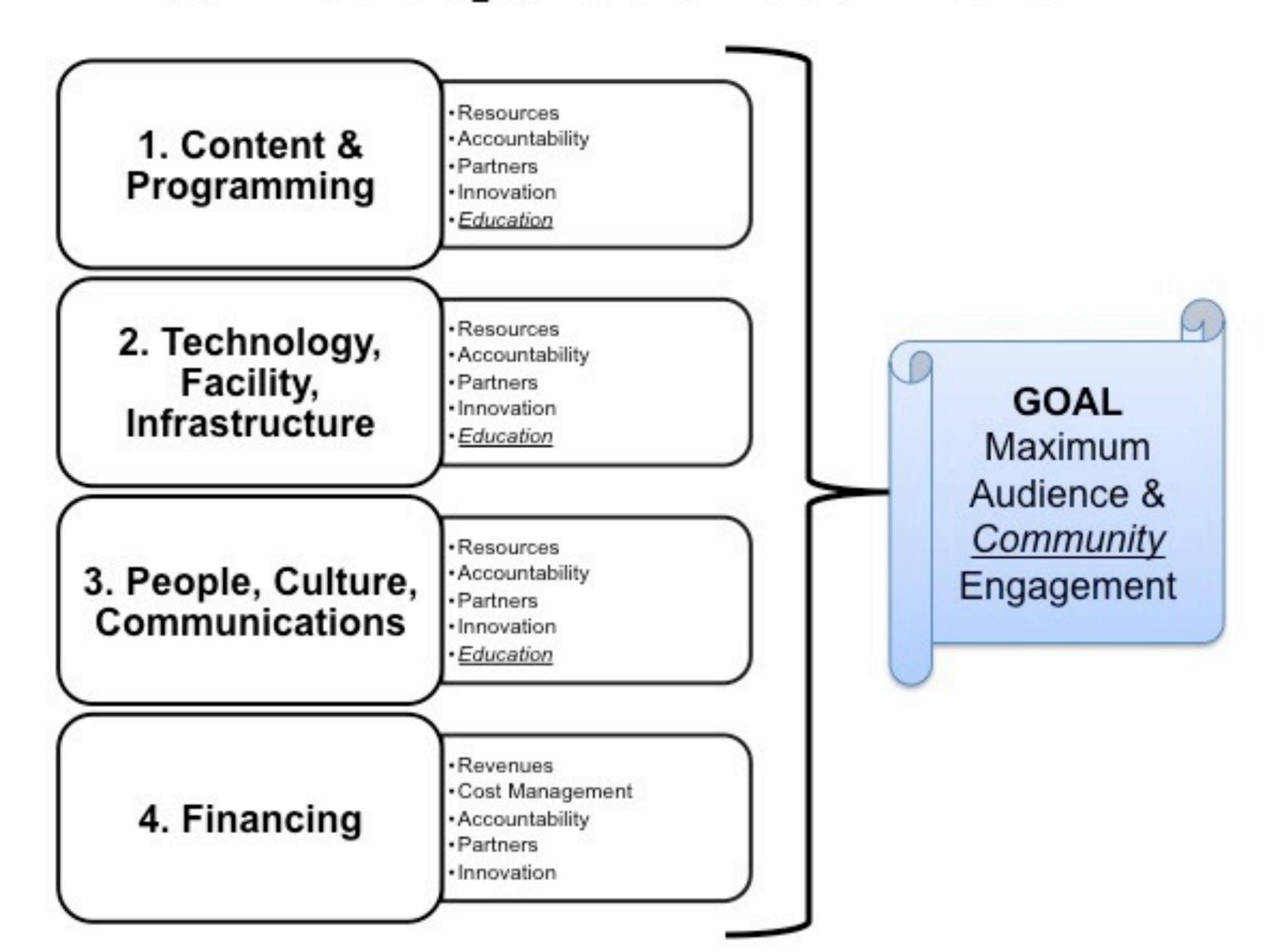
Size

Alignment with University of Arizona Strategic Goals





Four Interdependent Action Plans





Strategic Planning Process Timeline:

Governance & Planning

3/14 < Draft> Original Content Due

3/20 CAB Meeting/Focus: Audience & Program Development

4/1 Deliver SP Worksheets to Senior Staff

4/10 < Draft> Tactical Plans Due

4/18 Final Tactical Plans Due

4/22 Deliver Plan to SVP Thompson for Review

5/1 Produce & Print Final Plan

5/8 Present Plan to CAB at Annual Dinner Meeting for Endorsement

5/12-31 Communications Plan Developed

6/2 Internal Communications

7/1 Plan is Engaged & Communicated Publicly



Community Engagement

- March 19th The Story of the Jews: Tucson JCC 6:30p
- April 5th Curious George at the UA Bookstore and Children's Museum
- June 1/ August 17 Summer STEAM at Children's Museum Tucson
- Community Interactive: Education for September 2014
- Working on an event for DM to engage military families.
- TFOB Recap: CAB, staff and volunteers; kids photos with Curious George and Clifford; The Address and A Book I Love recorded on-location. Here's a sneak peek...











COMMUNITY ADVISORY BOARD

Thank You

Karen Borek

Karen Christensen

Nance Crosby

John Hildebrand

Kent Laughbaum

Paul Lindsey

Jim Murphy

Harry Paxton

Hope Reed

Andy Schorr

Cita Scott

Cristie Street



Old Business



Old Business

MCR HVAC Issues: Addressed in Management Report





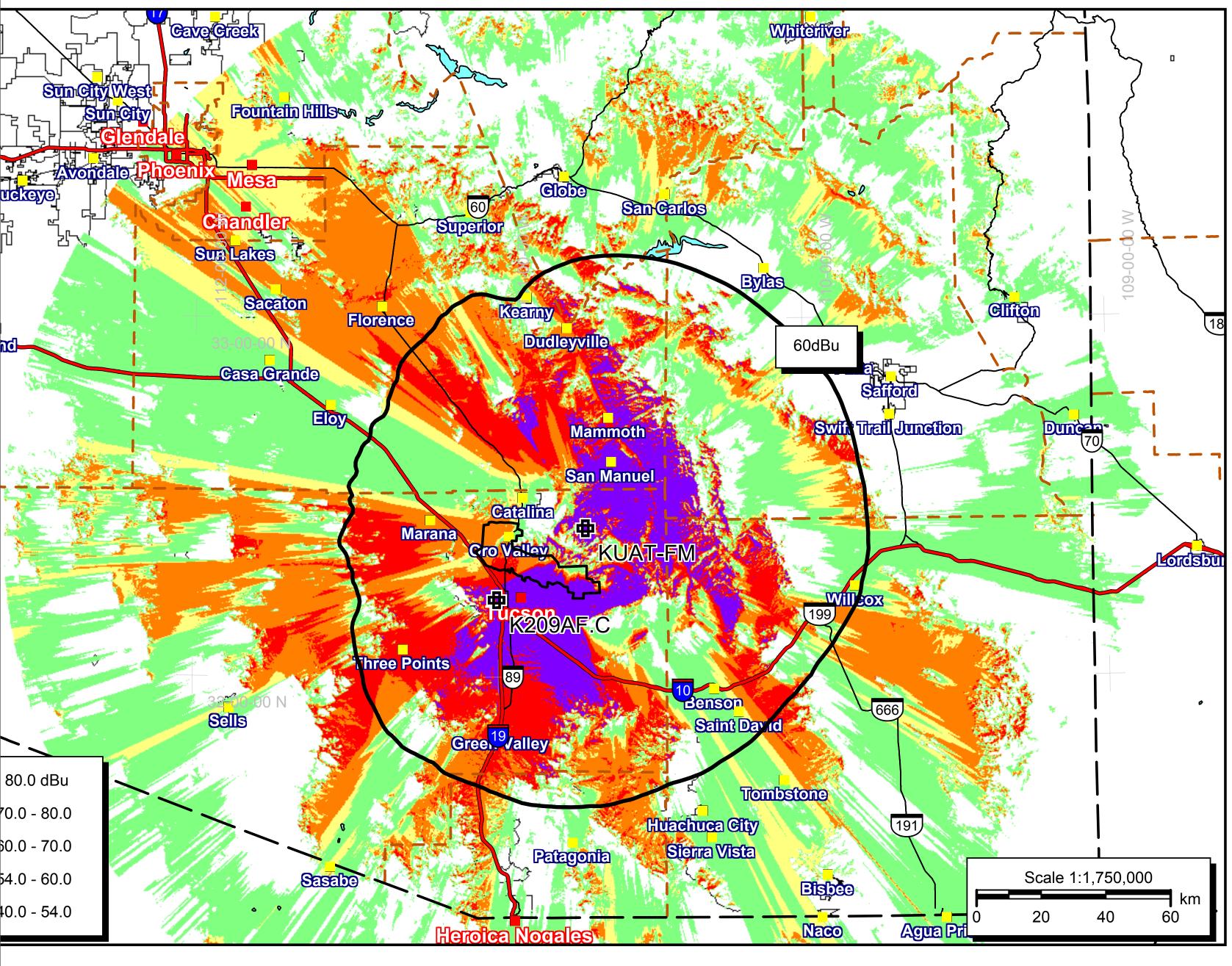
Radio Audience Development

Review of Proposed Radio Format

Swaps - John Kelley, TV/Radio Station Manager Frank Fregoso, Chief Engineer

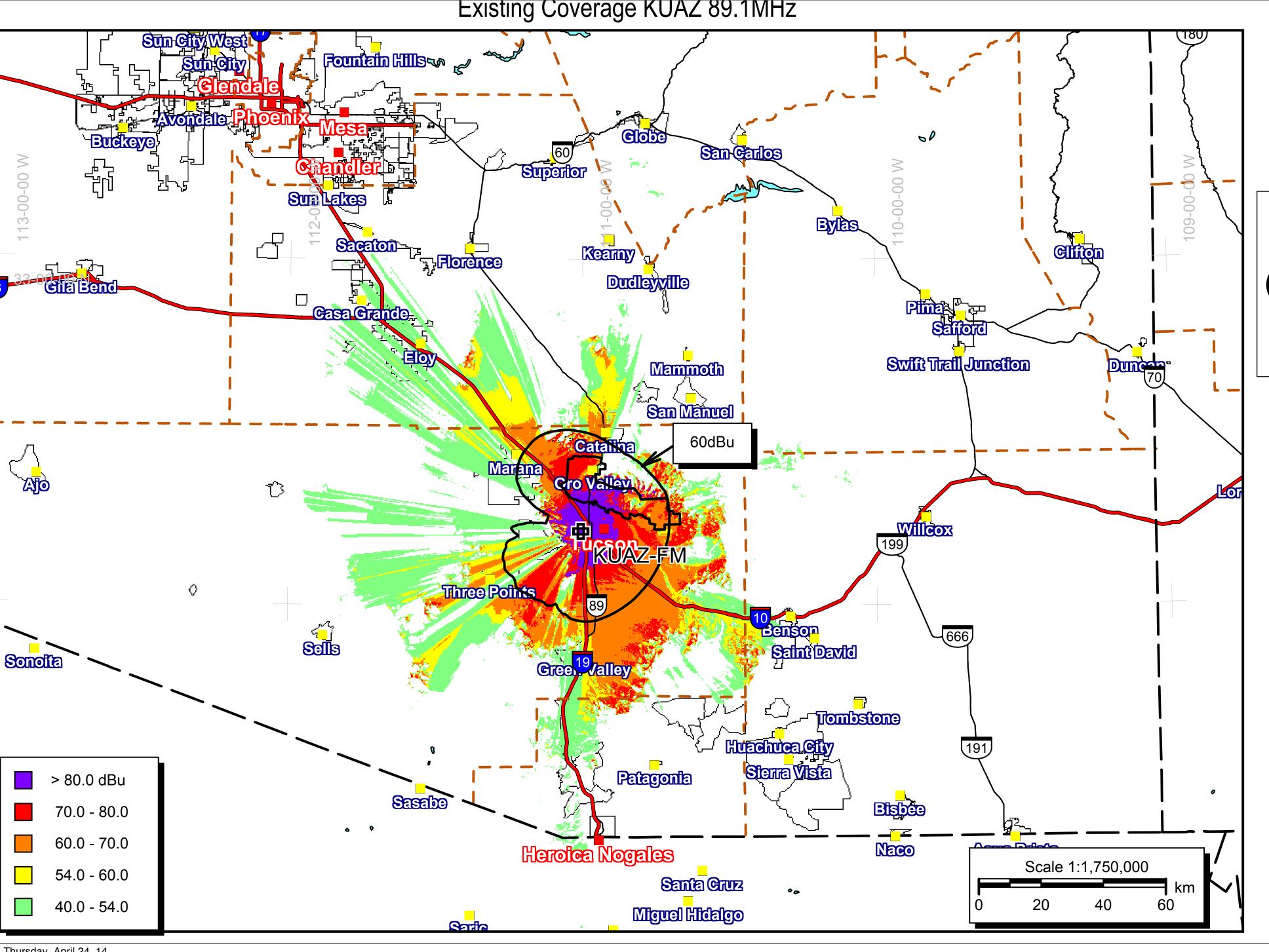


Existing Coverage KUAT 90.5 plus 89.7 translator



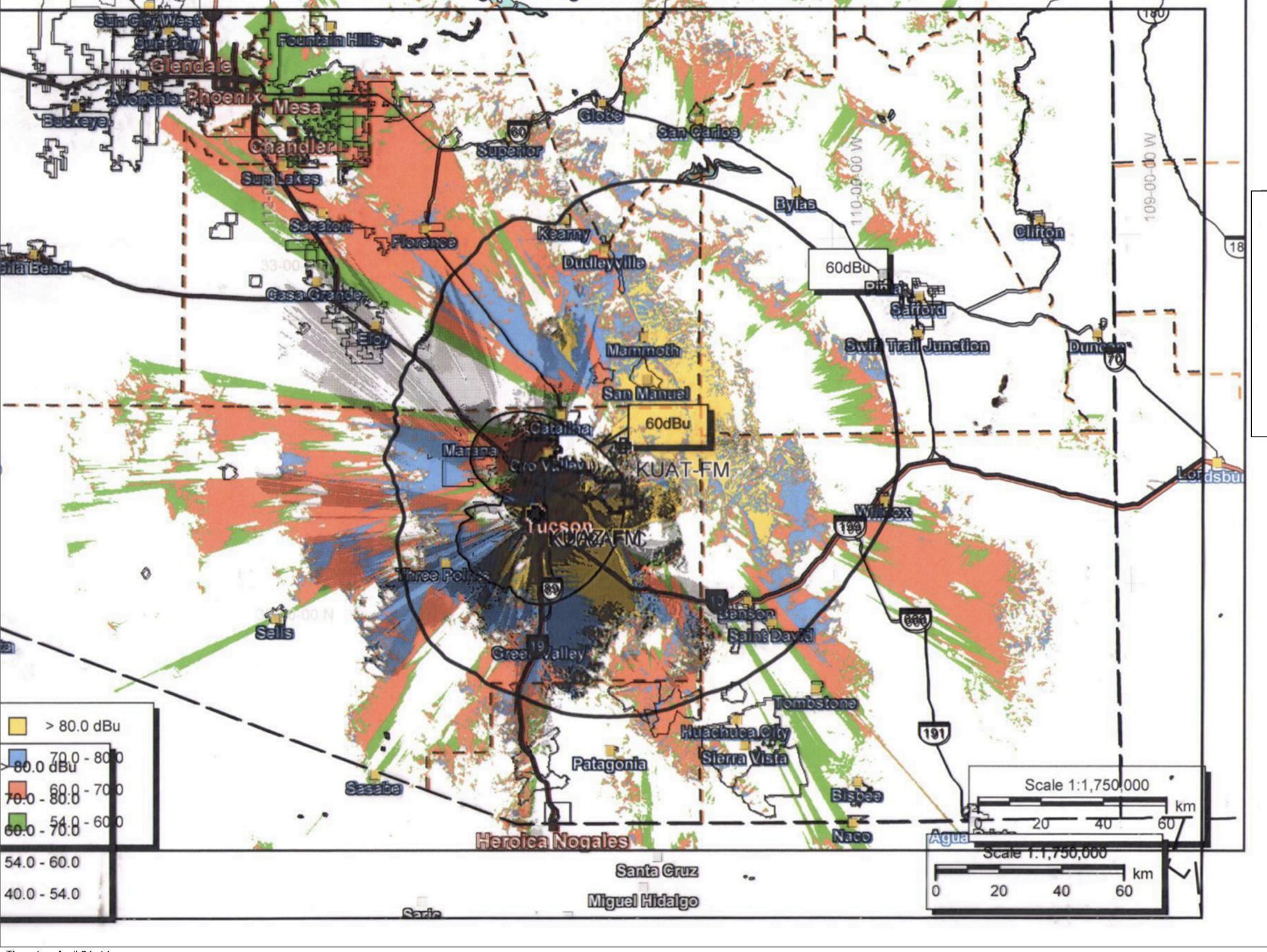
Existing Coverage
Classical 90.5 plus
88.7 Translator





Existing Coverage Classical 90.5 plus 88.7 Translator





Existing Coverage
Classical 90.5 plus
89.7 Translator
and NPR 89.1



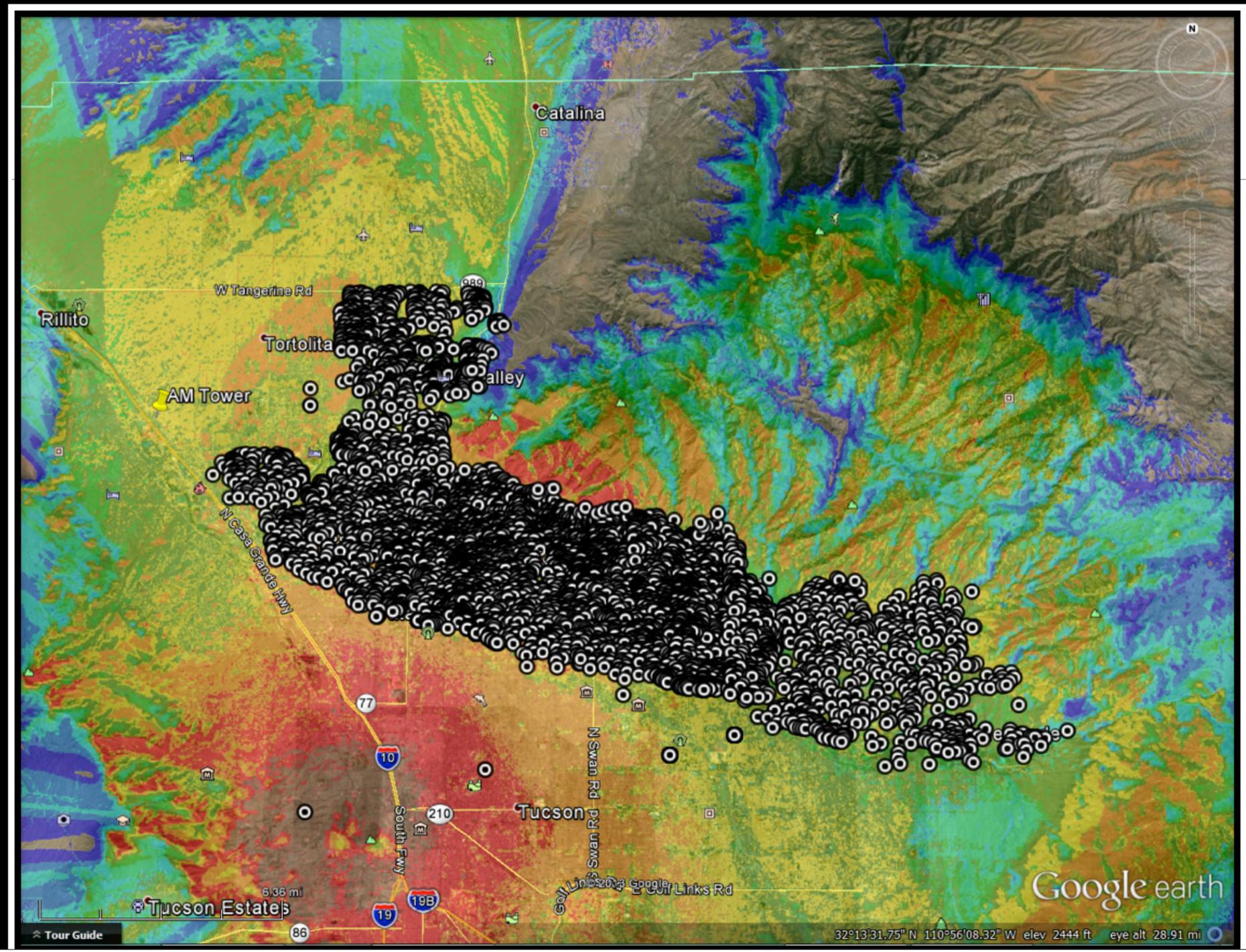
Review of Proposed Format Swaps:

Radio Audience Development

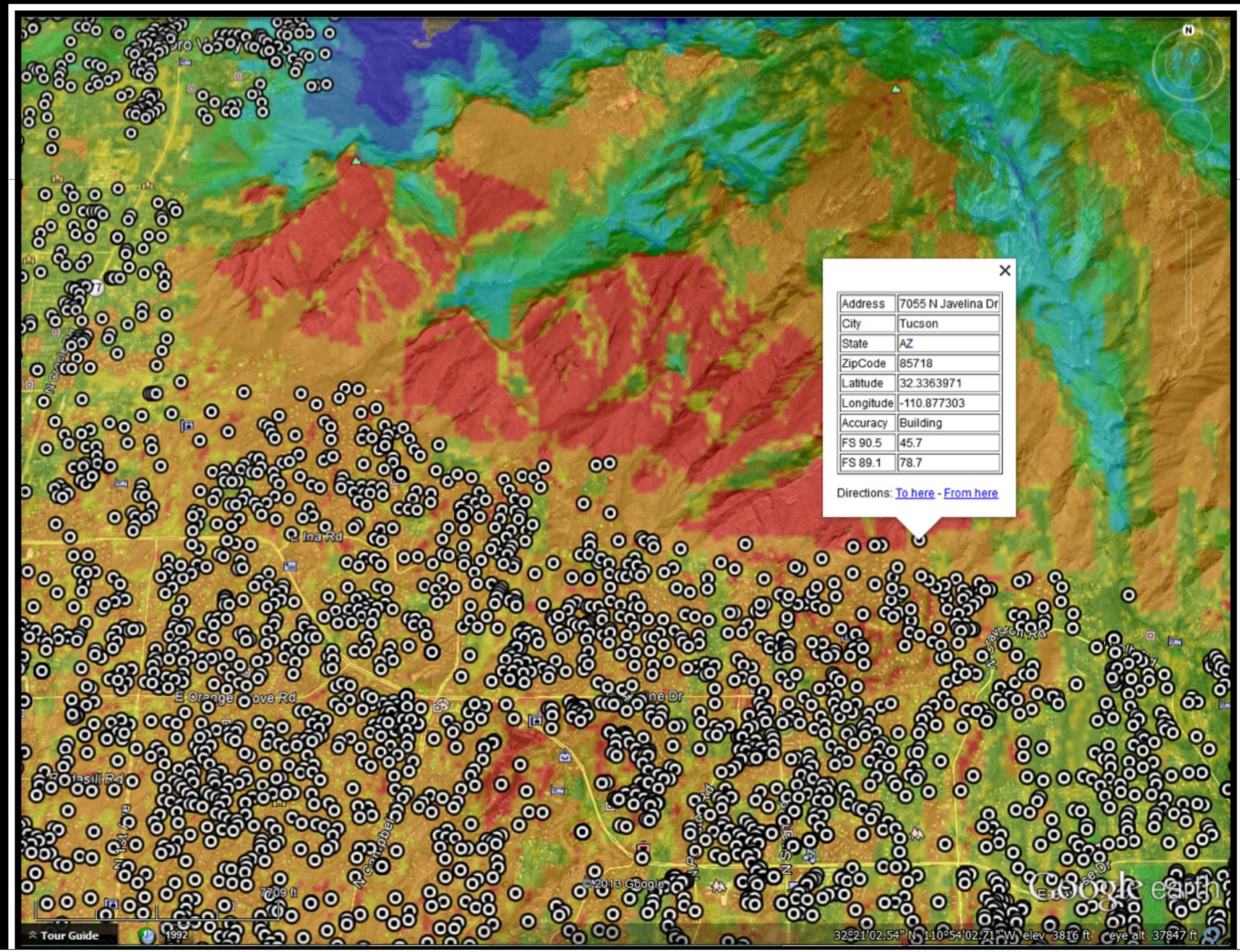
	Classical (Existing)	NPR (Existing)	%Change for NPR (if switched)
Total Population Covered (people)	1,434,830	870,429	+65%
Total Populated Area Covered (sq Km)	1,286	539	+139%

Source: Goldman Engineering 2014; 2010 census data

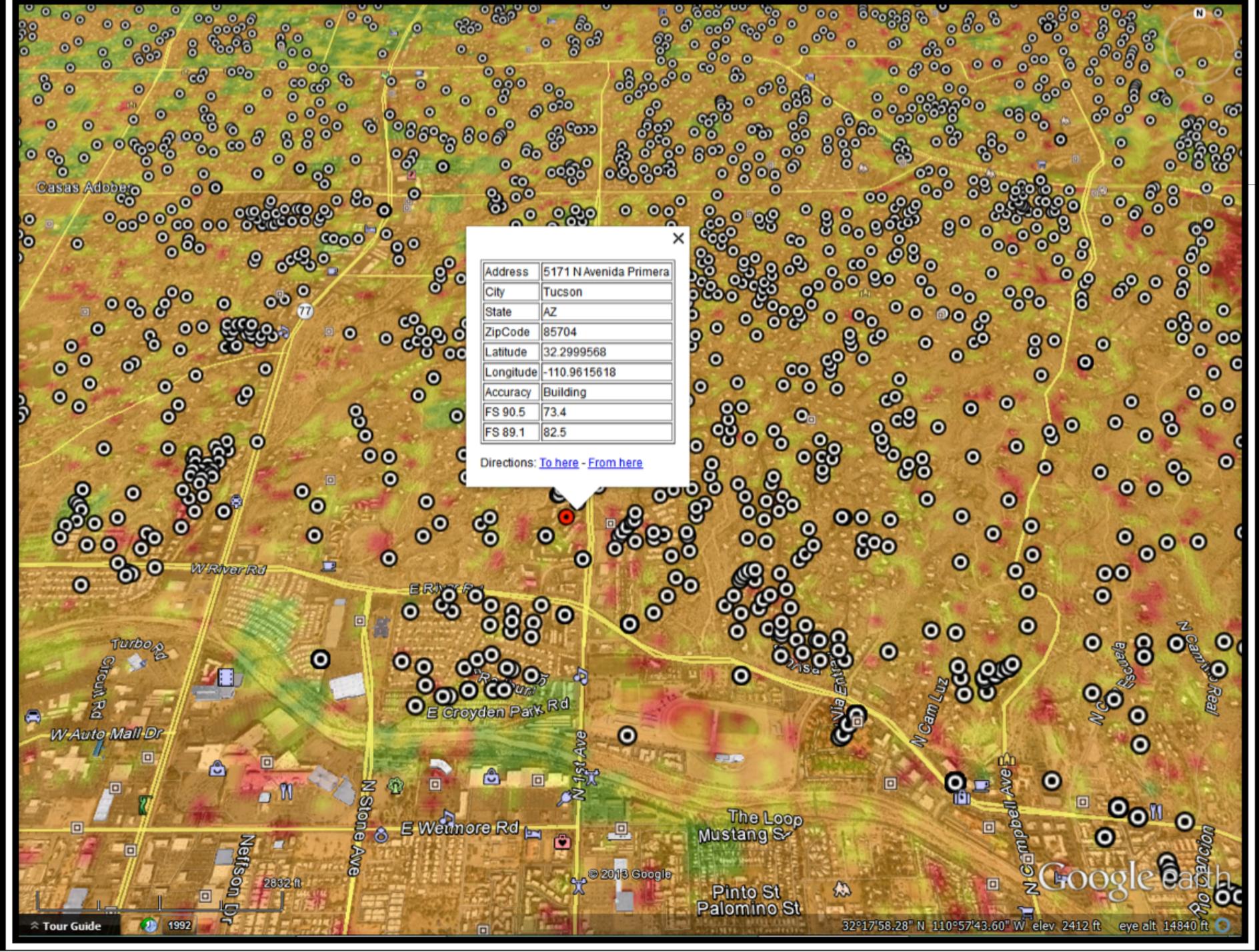














Service Implications: If Classical and NPR Services Are Swapped

Radio Audience Development

For listeners in the Catalina Foothills:

- 799 listeners LOSE in-building Classical reception.
- 1,210 listeners GAIN in-building Classical reception.
- 1,210 listeners LOSE in-building NPR reception.
- 799 listeners GAIN in-building NPR reception. Source: Goldman Engineering 2013.

Discussion



Goals - John Booth, Executive Producer

- Improve Quality
- Increase Impact/Engagement
- Identify Tangible Metrics

Content Development

News/Public Affairs Content - Michael Chihak, News Director

- Strengthen news: all platforms
- More engaging public affairs programs
- Tucson Week

Trade Offs

- Quality over quantity
- Proof of concept





Original Content Plan

- Focused on Quality
- HQ News/Public Affairs content for all platforms (TV/Radio/Online)
- Produce must-see television
- Provide daily radio/web presence with strong journalistic values
- Change offers multiple TV schedule opportunities
- Work to deliver 2-3 docs/year

Discussion



Other Business



Other Business

- Next CAB Meeting:
 Thursday, May 8, 2014
 5:30 cocktails; 6:00 dinner meeting
 Annual CAB Meeting/Election of Officers 2014-16
 UAF Vine Street
- Meeting Evaluations will be sent electronically.
 (Last meeting's evaluation summary is in agenda book)
- Please take only first section of agenda book and folder. ARIZONA
- Other business from the floor



Adjourn



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COMMUNITY ADVISORY BOARD

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COMMUNITY ADVISORY BOARD

"Arizona Public Media (AZPM) is a trusted source of information that promotes thoughtful conversation and community collaboration. AZPM will create, acquire and distribute distinctive and relevant content for, with and about Southern Arizona, the University of Arizona and the Southwest."